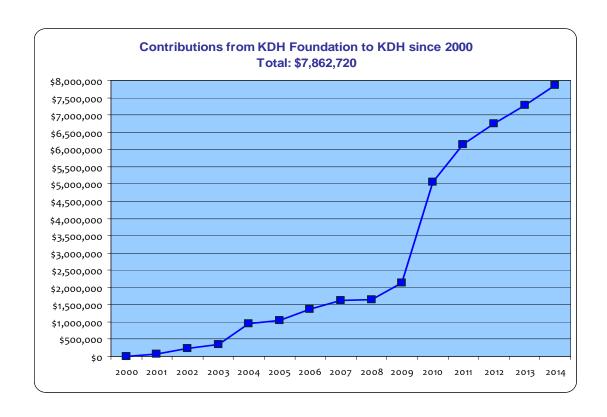


Annual Report 2013 - 2014

Kemptville District Hospital Foundation P.O. Box 2007 2675 Concession Road Kemptville, Ontario K0G 1J0

www.kdhfoundation.ca



FOUNDATION PROFILE

The Kemptville District Hospital Foundation is governed by an elected volunteer Board of Directors. It was created in 1979 and serves as the link for community philanthropic support for Kemptville District Hospital.

The Foundation is classed as a "charitable organization" under the rules established by the Canada Revenue Agency (CRA), and is provincially incorporated with letters patent issued by the Province of Ontario. The Foundation's CRA identification number is 118979152RR0001. The Foundation files an annual public information return that is available online at the CRA website.

The Foundation can be reached at 613-258-6133 and is staffed by John Bouza, Executive Director, ext 194, Mary Boucher, Director of Development, ext 157, and Maryn Adlard, Donor Relations Assistant, ext 185.

MISSION

The Kemptville District Hospital Foundation raises funds for the Kemptville District Hospital for plant expansion, renovations, and capital equipment, and provides ongoing financial support required by the Hospital to develop and maintain quality health care programs to meet the evolving needs of the communities we serve.

VISION

To be widely recognized in eastern Ontario as the "charity of choice" for those wishing to support state-of-the-art health care for our communities, now and in the future. To be a leader in philanthropy through relationships with current and future donors and volunteers.

CHAIR'S REMARKS

March 31, 2014

It is with pleasure that I present the annual report of the Kemptville District Hospital Foundation. This report highlights the activities of the Foundation throughout the past year, including donations from our many generous supporters and the funds we have been able to pass on to Kemptville District Hospital.

This is an exciting time for the Kemptville District Hospital Foundation as we endeavor to enter into a fund raising campaign in support of the planned expansion of the Hospital. This Hospital is, and with our support will continue to be, a major contributor to the high quality of life that we enjoy in our community.

I wish to thank all of the generous contributors to our Hospital, as well as the members of the Hospital Foundation Board of Directors, and the many other volunteers who donate so many hours to the betterment of our cause. I also want to thank the Foundation Staff who work diligently toward the goals of the Foundation.

I am confident Kemptville District Hospital will continue to meet our health care needs with the generous support of our community.

Sincerely,

Hugh O'Neill

Chair, KDH Foundation



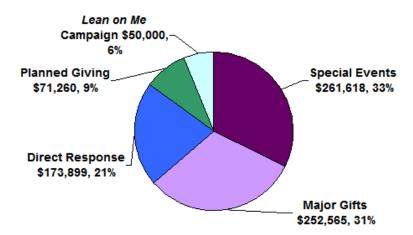
EXECUTIVE DIRECTOR'S REMARKS

March 31, 2014

The year in review shows that the Foundation continues to enjoy tremendous support from the community: one of the major accomplishments was a large increase in the total number of people who make donations. We experienced a 21% increase in the number of donors and significantly more than 800 were first time givers.

Total revenue from all sources at \$1,067,450 crossed the million dollar mark for the first time since the *Lean on Me* Campaign. Donations made up \$809,342 of the total revenue. The Foundation's main donation streams continue to be Direct Response, Special Events, Major Gifts and Estate Gifts.

SOURCE OF DONATIONS



The biggest gain was in donations over \$5,000 (major gifts) that went from \$80,000 last year to \$252,000 this year: a 210% growth rate.

As always, the Foundation Board of Directors, volunteers and office staff have been instrumental in our achievements. I am honoured to serve an organization that so strongly supports the Hospital's mission of building healthier communities. I would like to extend a warm Thank You to them and to the more than 3,000 donors who show how much they care about KDH through their charitable support.

Respectfully submitted,

John Bouza, CFRE Executive Director KDH Foundation

FOUNDATION REPORT

Major Gifts and Planned Giving

Major Gifts and Planned Giving are important areas of growth for the Foundation with a renewed focus on soliciting and identifying planned gifts. These bequests will help ensure much needed support. The Major gift program has seen a significant increase with a number of multi-year pledges that will help provide ongoing stable funding while the program continues to grow.

In 2013/2014 the Foundation received \$252,565 in Major gifts and \$71,260 in Planned Giving bequests.



Crain & Schooley present a \$25,000 cheque to KDH Foundation in honour of their 25^{th} anniversary in Kemptville

Direct Response

The Direct Response program offers a way for donors to respond to direct appeals through mailings and Health Matters.

A Spring and a Fall appeal were mailed to our previous donors. Former patients of KDH are also mailed to by the Hospital in order to acquire new donors for the Foundation.

We had great response to a survey sent out to all our donors in March. Responders expressed appreciation at being given this opportunity to define their preferences. As well as the increased goodwill, this should result in a decrease in production and mailing costs.

Monthly donors are also part of the Direct Response program.

In 2013-2014 the Direct Response program raised \$173,899.

Special Events

Fundraising events, both those organized by the KDH Foundation and those organized by outside (third) parties, continue to be a major source of revenue for the Foundation.

Our three signature events held again this year include the Corporate Golf Classic, Kemptville Walks for Mammography and the Spring Gala. This was the second year for Kemptville Walks and it showed some growth. The Corporate Golf Tournament was held in the fall, while our Spring Gala was held in February this year, raising funds for the Foundation's equipment fund.

A number of generous partners in the community also fundraise on behalf of the Foundation and donate the proceeds of their events. Tourney for Tatas (Ladies Hockey Tournament), the Carol Durie Memorial Golf Tournament and the Shoppers Drugmart Tree of Life were held in support of the Mammography Suite Fund. Other events held in 2013-2014 include the 2nd Annual Star FM 97.5 Radiothon, a Fundraising Dance in Roebuck and Sgt. Craig McCormick's run in support of future Mental Health services.

In 2013/2014 Special Events (including those in support of the Mammography Fund) raised over \$261,618 for the KDH Foundation.



Carol Durie Memorial Golf Tournament has raised almost \$200,000 over the past 3 years for the Mamography fund.

Hospital Redevelopment & ER Campaign Pledges

Pledge income is on target, with pledge payments of \$50,000 received by the Foundation this year with the total amount transferred to the Hospital for the Redevelopment project.

Investments

The Seymour Endowment fund continues to be managed in accordance with the Endowment Fund Agreement and the Foundation Investment Policies. Details on the return on investments are reviewed by the Auditors.

Audit Services

The Foundation auditors for the 2013/2014 fiscal year were KPMG.

FOUNDATION GRANT TO KEMPTVILLE DISTRICT HOSPITAL

Thanks to the generosity of thousands of donors in our communities, the Foundation made a grant of \$500,000 to the Hospital in 2013-14 for vital patient-care equipment purchases and \$50,000 to fulfill pledges made during the *Lean on Me* Campaign.

This year's grant has enabled the procurement of the numerous critical items including:

Blanket Warmer
Blood and Fluid Warmer
Colonoscope and accessories
DI Conversion and PACS Upgrade
Heartstart Defribillators (3)
Mammography Equipment (Pledge Payment)
Mechanical Ventillator
Small Joint Scopes and assorted instruments



THANK YOU TO OUR DONORS

The Kemptville District Hospital Foundation is grateful to all donors. Major donors (over \$5,000 cumulative giving) are recognized publicly on our donor wall. Donors who have reached new giving levels in 2013/2014 are highlighted below.

Founder \$500,000+

Tallman Family | Gerald K. Tallman Holdings Limited | Kemptville Truck Centre

Benefactor \$100,000+

Carol Durie Memorial Golf Tournament
Doug & Joan de Pencier
The Estate of Keith Floyd
Kemptville Building Centre
Kemptville District Hospital Auxiliary
Kemptville District Hospital Foundation
In Memory of Barney & Helen Marshall
The Robert Andrew McConnell and
Hazel Jane McConnell Fund

Municipality of North Grenville
Ottawa Regional Cancer Foundation
In Memory of Aileen Perry
In Memory of Melvin Peters
Scotiabank
Kenneth David Seymour
In Memory of Hazel Taylor
The United Counties of Leeds & Grenville

Patron \$50,000 to \$99,999

In Memory of Jean Casselman
ER Nurse's Golf Classic
Forbes Building Material Limited
Great-West Life
In Memory of Doris Harrison
In Memory of Marjorie Hawkins
Knights of Columbus Council 5333
In Memory of Nora Moore
Estate of Audrey McClenaghan

Dermid & Donna Lee O'Farrell and O'Farrell Financial Services

The Ottawa Citizen
Park View Homes &
The Cinnamon Family
RBC Royal Bank
Royal LePage Gale Real Estate, Kemptville
Garland Van Allen
Nelly Van Berlo

Partner \$25,000 to \$49,999

In Memory of Lura Mildred Barber
CIBC
Crain & Schooley Insurance Brokers Ltd.
John & Nancy Curtis
In Memory of William James Aubrey Hoy
Kriska Holdings Ltd –
Mark Seymour & Family
LA Group

Dr. Greg & Lillian Leonard Earl & Elizabeth Mayo Karl & Christa Norenberg Harry & Sheila Pratt & Family
REO Distributing
The Royal Canadian Legion Branch 212 Kemptville
The Royal Canadian Legion Ontario Command
In Memory of William (Scotty) Symonds
G. Tackaberry Construction Ltd.
Gord & Bev Tallman
Neil Teitlebaum
TV Cogeco
Gordon & Maureen Wells
ZW Group

Supporter \$10,000 to \$24,999

A. S. Van Allen Insurance Agency Ltd. In Memory of Margaret Angus, 1922-1987 Bayfield Manor & The Hall Family In Loving Memory of Moddy & Grover Book

Steve & Mary Boucher

John & Faye Brooks

Allister & Marilyn Brown -

Allister Brown Insurance Brokers

In Memory of Mary E. Brown Lynne Budgell In Memory of Ethel Butler

Kerry & Linda Carnegie

Shawn & Kyle & Amber Carnegie

Carter Foods

Carter Foods

Bruce & Dorothy Cathcart

Emery & Joyce Dingwall

Drummond Family

Doug Durant and Family and

Nationview Golf Course and

Sandy Mountain Campsite

Gary Durie

Estate of Winnifred Durant

G. Elaine Empey & The Bufton Family John & Patricia Evans

Farm Credit Canada AgriSpirit Fund

George & Norma Fisher

Keith and Bill Forbes

Giant Tiger Stores

Colin Goodfellow

Silvia Graf-Schegg

Grant Brown Funeral Home

Joan Gummeson

Harvex Agromart

Linda & Carl Hawkins

Jim & Simona Heppell

Phillippa Jaboin

Tack FM 92.3

John H. Kennedy Ltd. Surveyors -

John & Beth Kennedy

Johnston Motor Sales Kemptville Ltd

In Memory of Louis Kalin

KDH Staff Association

In Memory of Jack Keddie & In Honour of Dr. G. Blake and Dr. J. Evans Kemptville Ladies Hockey Jim Perry Auto Sales

Peter & Alison Johnston

Kemptville Advance

Kemptville Volunteer Firefighters Association

Kempten Realty

Arie D. Koole

Lions Club of Kemptville

Loyal Orange Lodge No. 334

In memory of Squadron Leader Andy MacKenzie,

D.F.C. and his wife, Alison Hope MacKenzie

Herb & Lorna McGrath

Russell & Marjorie Mosher

Mountain Township & District Lions Club

In Memory of Bernice Murphy Eric & Julie Norenberg

Samuel Noss

Estate of Michael Keith O'Neill

Oddfellows and Rebekahs

P. M. Vanden Tillaart Construction Ltd.

Lyle & Heather Perkins

Don & Sharon Powell

Quickie Community Foundation

R & S Glass - Rob & Sandra McNamara

Rotary Club of Kemptville

Helen Salkeld

In Memory of Walter Schenk

Marilyn Hope Seymour

Shoppers Drug Mart & Shoppers Life Foundation

In Memory of Raymond W. Smith

The Strong's - Elizabeth Strong

Don, Diana, Laura and Karen Tallman

T. Tymchak

Don & Clara Thompson

James Thompson Family

Tibbs Transport Inc.

In Memory of Percy Touchette

Kim & Nghia Truong &

CarePharma Drug Mart

Urbandale Construction

Village of Merrickville-Wolford

Warren & Jansen Law Office

In loving memory of Jim & Gwen Peaker -

William & David Watson Families

Friend \$5,000 to \$9,999

In Memory of Ross Ambercrombie Margaret Allen Kelly Baillie B. Baird Water Conditioning & **Family BBS Construction** In Memory of Erma Bennett B & H Staff & Beveridge Family Bill Osborne Chevrolet In Memory of Bill & Lil Bond **Grant Brown** Don Cameron Butler's Victorian Pantry Canadian Tire Cana-Spec Ltd. Ed & Nancy Chajkowski Cody's Comfort Kits - Cody Clark Wendell Clark **Howard Cleary Grace Cossmann** I.S. Creelman Cruickshank Construction Ltd. **Cummins Ontario Inc** Peter & Barbara Currie D.R. Howell Electric Florence & Larry Donoghue John Dougherty Dragon's Lair Restaurant J. David Elliott eOuinelle Golf Course Peter F. Etue & Eva A. Lissock G. Lester & F. Ann Andrews

(Tallman) & Family

Eastern Breeders

Edwardsburg Lions Club

Joelle Flageole

George W. Drummond Ltd.

Eileen Gilbert & Larry Butler

R. Ian Gursby

Golden Dell Farms Ltd

Harold & Marie Crawford & Sons Grahame's Bakery Grenville - Dundas Vet Clinic Grenville Guardian Real Estate Harold Hamilton Wilma & Hugh Hamilton In Memory of Gordon Hancock Dean Harris Holy Cross School Council **IDS Systems Consultants** Itex Inc. In Memory of Gwen Jenkins Greg, Jill, Abbey & Tanner Johnston Jonsson's Independent Grocer **KD Construction** Bob & Evelyn Kelly Sean & Trudy Kelly Debbie King – Kemptville Florist Kemptville Mount Zion Masonic Lodge #28 Kemptville Windows & Kitchens Eugene & Catherine Kinahan Kinette Club of Kemptville Kinsmen Club of Kemptville Don & Jean Knapp Ladies Nine & Dine Leahy Family Lean on the Throttle Beulah Legate The Legault Family John Lloyd Ioe, Betty & Julie MacDonald MacEwen Petroleum Inc Anita Malonev Marcil Lavallee Sieglinde & Lauren Matura Estate of Percy McFarlane

Tom & Ardele Mesmen

I. Kenneth Mews

Nature's Way - Gerty Tenbult

Estate of Bruce O'Creen

Hugh & Pat O'Neill

OPP North Grenville Detachment Ottawa Hospital & Region Imaging Parkin Architects Andy & Kelly Pinhey Ralph Raina Lorna & Greg Reuber RM Aluminum Keith E. Rolston Ron Engineering Jean-Jacques & Barbara Rousseau Royal Canadian Legion Br 604 Jenny Salte Alton Saunders **Ruby Saunders** Lawrence P. Schnurr Max & Dora Shenkman Memorial Norm & Helen Sinclair In Memory of Daniel Slobogan **Stiff Sentences** Patricia Stroulger Taggart Group of Companies In Loving Memory of Marian Tallman 1917 - 2005 T.D. Graham & Associates In Memory of William Templeton **Templeton Farms** Patrick & Donna Thibert Steve & Melanie Thibert Dr. C. K. Thomas Bill & Lillian Thorpe Toronto Dominion Canada Trust Georgina & Bill Tupper Don & Sheila Van Allen Margaret Van Allen Derrick & Beth Vander Meer In Memory of Ron Vanden Tillaart & Brenda Finnerty-O'Neil Catherine & Larry Van Vliet W. Gordon Wells & Co Al & Norma Warren & Family Iim & Donna Warren

Hugh O'Neill, Chair

Director, Ontario East Agriculture Bank of Nova Scotia

Robert Noseworthy, Vice Chair

President

Westerra Homes & Development

Colin Goodfellow, Secretary/Treasurer

CEO, KDH

Dermid O'Farrell, Past Chair

Partner and President O'Farrell Financial Services Inc

Allister Brown

Owner

Patterson Hadden Brown Insurance

Jane Wolfe

KDH Auxiliary President

Mike Gaynor

Physiotherapist/Owner Back on Track Physiotherapy

Jim McManaman

Partner

Solution One Financial Services

Margret Norenberg

Shareholder

Kemptville Building Centre/Rona Part-time Professor - University of Ottawa– Official Languages and Bilingualism Institute

NOMINATED FOR THE BOARD OF DIRECTORS 2014-2015

Chris Napior

President
ASI Alignment Strategies Inc.

Lillian Leonard

Past President – KDH Auxiliary Owner/Office Manager - Kemptville Medical Centre